

CALGARY HOME + GARDEN SHOW

FEB. 25-28, 2016
BMO Centre & Corral,
Stampede Park

How-to set up your company's Buyer's Guide Listing

How-to create your listing – as easy as 1-2-3!

1. Enter your company info online at:
calgaryhgs.com/add-exhibitor-login
2. Log in (Buyer's Guide Listing Login) on our homepage with the same login & password: **CALHGFebEXH6**
Please note that the password is case sensitive.
Contact your sales rep if you want to fax/email your information.
3. We will create your company profile and set up your Get a Quote form
4. We will update and maintain your page through the year as required so you can promote product launches, store sales, events and more through your company page year-round!

Tips to get the most out of your listing

- Enter a full description of your company. The more information you provide the better as it will help people find you using the search tool.
- Use as many keywords as possible. The keywords will help you appear in the search results. If you sell different types of products, be sure to list them all.
- Select the category that best represents your company. Your company will be listed under this heading.
- Include your booth number. Make sure customers can find your company on the show floor.
- Offer a show special or discount. Use a promo code or offer a percentage off to people who mention your listing, this way you can track the results.
- Follow up with email requests. Be sure and reply to any quote requests you receive – try and make appointments with customers during the show.

The screenshot shows the 'BUYER'S GUIDE' section of the Calgary Home + Garden Show website. At the top, it displays the event dates (February 25-28, 2016) and location (BMO Centre & Corral, Stampede Park, Calgary, AB). Below this is a navigation menu with links for 'INFORMATION', 'SHOW FEATURES', 'BUYER'S GUIDE', 'LOOKING TO EXHIBIT', 'BLOG & SOCIAL', and 'BUY TICKETS'. The main content area features a 'BUYER'S GUIDE' heading and a search bar labeled 'SEARCH BY KEYWORD'. Below the search bar is a 'SEARCH' button. To the right of the search bar is a 'BUY TICKETS ONLINE & SAVE \$3' section with a 'BUY TICKETS' button. Below the search bar is a 'SEARCH BY CATEGORY' section with a list of categories including Appliances, Architecture, Associations, Cash & Carry, Cleaning, Construction, Crafts, Financial, Food & Beverage, Garage, Garden, Heating, Home Décor, Home Entertainment, Home Exteriors, Kitchen & Bath, and Lighting. At the bottom right, there is a 'WE HARDLY LOOK OUR AGE' advertisement.

Benefits of creating your company listing

VISIBILITY – Receive a full page on our website! Detailed company information will remain on the Calgary Home + Garden Show website (www.calgaryhgs.com) for the entire show season

SALES – Consumers can contact you through a search function and email form and you can immediately respond to requests for more information

Need more help?

If you need technical help or want to make changes to your listing, please email Jen Shaw at jens@MPeshows.com.